



# CRI

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## **UNDERSTANDING THE ACHIEVER & ITS USES**

*Presented as a fast paced, informative two hour webinar on September 25 at 9AM CST*

The Achiever<sup>®</sup> and Sales Achiever\* assessments provide an independent, objective analysis of a candidate based on the requirements needed to successfully perform their job. By assessing applicants and current employees on The Achiever<sup>®</sup> or Sales Achiever, employers can identify an individual's true talents and objectively compare candidates, generate questions for interviewing, develop specific training and development programs, and give insight into the best approach for managing an employee for greater success.

### **TOPICS COVERED**

- Using the Achiever<sup>®</sup> to Identify Problem Areas
- Benchmarks – what they are and how to use them
- The EEOC's and OFCCP's Position
- Job Related Mental Aptitudes (Measured by the Achiever)
  - Mental Acuity
  - Business Terminology
  - Current Events
  - Vocabulary
  - Perception
  - Mechanical Interest
- Behaviors important to successful job performance (Measured by the Achiever)
  - Drive
  - Integrity
  - Personal Organization
  - Interaction with others
  - Ego
  - Leadership Quality
  - Competitive Nature
  - Questioning Ability
  - Psychological Stamina
  - Motivation
- Correlations (Interaction between Mental Aptitudes and Behaviors)
- Using the Achiever as a tool for the development of current employees

These sessions will be led by Milt Cotter, CEO of CRI. Milt has been a nationally recognized leader in the Human Resources arena in the government sector and private industry for over 45 years.

***To register online for this webinar, please visit [www.criuniversity.com](http://www.criuniversity.com) or call Nicole Simon, Conference Coordinator, at (800) 328-1940 ext 102.***